

Government Pricing Template

BUSINESS NAME

TechSolve Solutions

CONTACT NAME

Statewide Cybersecurity Audit

RFX #

CYBER-2025-02

1. Cost Breakdown

COST COMPONENT	DESCRIPTION	ESTIMATED COST (\$)
Labor Costs	3 IT specialists at \$75/hr	\$180,000
Materials / Supplies	Software licenses	\$5,000
Equipment Usage	Laptops, network security tools	\$2,500
Overhead Expenses	Office rent, admin, cloud storage	\$8,000
Compliance Costs	Cybersecurity certifications	\$3,000
Profit Margin (%)	20%	\$39,500
Total Cost		\$238,000

2. Pricing Model Selection

Check the box for the selected pricing model.

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Fixed-Price Contract

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Cost-Plus Contract

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Time-and-Materials Contract

JUSTIFICATION FOR THE PRICING MODEL

Explain why this model was chosen and how it aligns with project requirements.

The scope may change based on security vulnerabilities found, requiring a flexible pricing structure.

3. Final Pricing Proposal

ITEM / SERVICE PROVIDED	UNIT PRICE (\$)	QUANTITY	TOTAL PRICE (\$)
Cybersecurity Audit	\$150/hr	1,200 hrs	\$180,000
Software Licensing	\$5,000	1	\$5,000
Travel Expenses (if any)	Reimbursable	TBD	TBD
Total Contract Price			\$238,000

4. Additional Notes

Include any assumptions, terms, or conditions that affect pricing.

- Travel expenses will be billed separately based on state per diem rates.
- Additional security services available upon request.